

Detail

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Technology & Digital Economy Profile 2021



DETAIL is distinct as Nigeria's first commercial solicitor firm to specialize exclusively in non-court room practice.

DETAIL has a robust Technology & Digital Economy Practice. We assist industry participants and clients of all types and sizes steer through the variety of regulatory, transactional, and general corporate issues associated with financial technology, digital technology, telecommunications and technology outsourcing. We work with a diverse range of clients, including: Traditional financial institutions, Payment networks and payment processors, Investors and acquirers, Emerging companies, Telecommunication Companies, Mobile Money Operators and International Money Transfer Operators.

The firm's collective expertise across our Corporate & Commercial, Finance, Private Equity, and Tax Advisory practice groups ensures clients receive pragmatic and commercial advice to develop data-driven, scalable, secure, and compliant technology solutions.



Select Experience

1

Advisory on Financial Investment Platform: DETAIL advised **Sankore Investments**, a wealth management firm, on its digital financial investment platform that serves as an investment market place for investing money in treasury bills, stocks, mutual funds and real estate.

2

Procurement and Implementation of a Mortgage Management ICT system for the Nigeria Mortgage Refinance Company Plc (NMRC). Advised on and drafted the agreement for NMRC's procurement and implementation of an Integrated Database and Hardware System and licensing of user rights to a Mortgage Loan Origination Management System and Mortgage Assets and Bond Liabilities Analytical System.

3

Providing legal advisory services to Lori Systems, a tech-driven logistics services company that seamlessly coordinates haulage across frontiers and utilizes technology, operations and analytics to optimize the logistics process.

4

Advised a confidential client on the development of a digital real estate platform which will enable homeowners and developers across Nigeria list and sell various categories of property.

5

Advising Datacom International Services Limited, a licensee of the Nigerian Communications Commission on the provision of Value-Added Aggregator services to Nigerian network operators.

6

Advising Big Cabal Media Limited, a digital media company targeted primarily at the millennial audience across Africa, in a \$500,000 fundraising series.

Select Experience

7

Advising IntelliFin Solutions Limited on negotiation and conclusion of agreements for the adoption and use of its Fintech solutions by clients (including commercial banks) in Nigeria.

8

Advising a confidential client on its digital platform aimed at connecting businesses to appropriate authority for execution of documents online.

9

Development of a Mobile and Web Software Application for Health, Safety and Security Services in Nigeria. Advising Rescue Technologies Limited in the development and implementation of the EMRO mobile and web software application. DETAIL also provided continuous start up legal advisory services.

10

Advised IntelliFin Solutions Limited in respect of Technical and Commercial Tenders submitted by it to the Edo State Internal Revenue Service Board for the Edo State Internal Revenue Automation Project.

11

Advised Gozi Limited on the Software as a Service (SaaS) Subscription Agreement with an international mobile network operator. Assisted Gozi with the negotiation of the SaaS Agreement. Drafted standard policies including for support services, back-up and data recovery, privacy, and use of services data.

12

Consultancy for Procurement of an SMS Platform. Advised Sponge Nigeria, a digital marketing agency, on its engagement of a consultant to advise with the procurement of an SMS platform for its value-added services and content distribution division.

Select Experience

13

Reviewed a concession agreement for Venture Garden Group with the Federal Ministry of Industry, Trade and Investment (FMITI) for the development of a technology enabled MSME solution. This solution will use a Design, Build, Finance, Operate and Transfer model.

14

\$6.4 million Nigerian Security Printing and Minting Plc (The Mint) Technical Cooperation and Recovery Project. Advised the Mint on and drafted the agreement for the Project.

15

Licensing and Implementation of Capital Markets Software Solution for Central Securities Clearing System Limited (CSCS). Assisted CSCS with the negotiation and finalisation of the software licence master services agreements, including the support and maintenance agreement with the software supplier.

16

Advised on the Implementation of an HR Management and Market Surveillance Application. Advised the West African division of a multinational electronics company on the implementation of a mobile application to be used by the company to monitor the salesforce while in the field and to collect data on competitor products in store and whether use of the application in Nigeria would breach any privacy, data protection or competition laws.

17

Participating in the Technology and Market Development Committee of a Nigerian OTC Exchange. The Committee is to develop marketing strategies targeted at private equity fund managers and qualified investors exiting from private equity investments and provide the technological platform needed to achieve this.

18

Review of Hardware Maintenance and Systems Support Arrangements. Advised a client on the hardware maintenance and systems support agreement with a multinational technology company.

A black and white photograph of a modern office lobby. In the center, a staircase with a metal railing leads to an upper level. Below the stairs is a reception desk with a dark surface. In the foreground, two leather armchairs are arranged around a small round table with a vase of flowers. The space is characterized by large windows and a clean, minimalist design.

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